



Breece Hill's vision is to be the leader in data protection solutions for Small and Medium businesses (SMBs) and enterprise departments. For smaller firms who need a data protection strategy but don't have the resources to develop and implement one, Breece Hill provides a complete portfolio of data protection solutions specifically designed for businesses with limited staff and budgets.

Breece Hill partners with leading software companies to qualify and deliver total solutions. We partner with key backup and recovery software companies such as EMC Insignia, BakBone, Computer Associates and Veritas to provide powerful data protection solutions out-of-the-box.

Breece Hill's innovation and leadership have been recognized by customers and the market alike. *Network Computing* named Breece Hill as one of the top companies to watch. *VAR Business* named Breece Hill's D2D2T appliance as one of the top 100 mid-market solutions. The iStoRA was recognized as *Computer Technology Review's* "Best of the Best" storage products and was awarded The Publisher's Award for Excellence at The Storage Awards in the UK.



Breece Hill's commitment to quality and service extends through its 13 years in business. We currently review and implement a quality management system annually through Orion Registrar, Inc. for quality standard ISO 9001:2000 compliance. We have serviced over 25,000 worldwide customers over the years and back our customers, resellers and distributors with a commitment to superior customer satisfaction.

SOLUTIONS

Breece Hill has a full line of data protection solutions that include backup/recovery, archiving and data staging.

Backup/recovery the first and only fully integrated D2D2T solution, Breece Hill features two pre-packaged versions of its backup and recovery appliance. The BizGuardian™ is integrated with the award-winning EMC® Retrospect software to give you immediate best-practice backup and recovery strategies. Breece Hill's iStoRA™ appliance features the same best-of-breed hardware and integrates your preferred backup and recovery software in a fully integrated solution.

Archiving the iStoRA Archive comes with XenData's advanced Archive Series™ software, which is uniquely able to manage true reference archiving and fulfill evolving compliance requirements. The iStoRA Archive is ideal for medical, broadcast, print production and financial service applications.

Data Staging Breece Hill's iStoRA Data Staging appliances provide efficient execution and delivery of data across a heterogeneous environment. Taking into account multiple operating systems and business applications, iStoRA Data Staging ensures maximum utilization and throughput.

STRATEGY

With the addition of the BizGuardian™ appliance, Breece Hill enhances its position as a leader in data protection solutions. Breece Hill has focused on the SMB market for well over a decade, and will continue to offer superior data protection capabilities previously available only to large companies and enterprises.

Breece Hill distributes its solutions through a combination of distributors, Value Added Resellers/solution providers and OEM alliance partners. The company's strategic partners include Hewlett-Packard, Intel, Hitachi and Kodak. Breece Hill also partners with EMC, Bakbone, Commvault, Computer Associates and Veritas for certification and integration into the Breece Hill product line.

HEADQUARTERS

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